



Teledyne Continental Motors, Inc.

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Valued TCM Customer,

There are currently changes afoot in the general aviation piston engine market that may dramatically and permanently alter the competitive landscape of our industry. The uncertainty surrounding these changes was the catalyst for this letter.

During its 104 year history, Teledyne Continental Motors has endured many periods of economic downturn and uncertainty. To date, we have endured two World Wars, the Great Depression, numerous recessions, industry dormancy, and a period of uncertainty following the events of 9/11. Continental Motors has not only persevered through the years and these periods of adversity, but has emerged each time a stronger and more capable company. That heritage of strength and durability will continue.

In the wake of the changes in the marketplace, Continental Motors is continuing its efforts to improve responsiveness to customer demand. We are taking a collaborative approach in this effort and will be working closely with our distributors, FBO Network and customer base in order to effectively satisfy product demand and customer expectations. We are opening the communication lines and encourage anyone that owns, operates, maintains or promotes our product to contact us and let us know how we can better service them.

Our collaborative efforts and open lines of communication, we feel, will enable us to take the necessary steps today to meet the upcoming demands of market.

We look forward to hearing from you.

A handwritten signature in blue ink, appearing to read "Rhett Ross", with a long horizontal flourish extending to the right.

Rhett Ross
President